**EQUILIBRIUM CAPITAL MANAGEMENT INC.** 

KING & VICTORIA FUND LP KING & VICTORIA RSP FUND FACT SHEET

As at January31st, 2021

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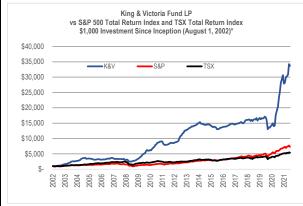
#### HISTORICAL PERFORMANCE - Period Ended January 31st, 2021

King & Victoria Fund LP Unit NAV at Jan. 31st, 2021: \$ 33,645.6643 King & Victoria RSP Fund Unit NAV at Jan. 31st, 2021\*: \$ 18.5196

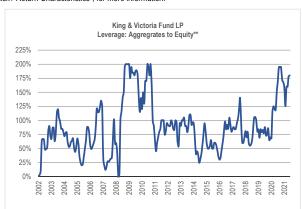
\*Adjusted for year-end distribution of \$4.6173 per RSP unit

| Compounded Annual Returns in %  | 1 MTH | YTD   | 1-YR  | 3-YR  | 5-YR  | 10 -YR | Since Inception    |  |
|---------------------------------|-------|-------|-------|-------|-------|--------|--------------------|--|
| Compounded Annual Returns in 70 |       |       |       |       |       |        | (August 1st, 2002) |  |
| King & Victoria Fund LP (C\$)   | -1.7% | -1.7% | 64.8% | 27.9% | 18.5% | 15.3%  | 19.8%              |  |

Note: Past performance is not necessarily indicative of future performance. See Page 2: "Risk / Return Characteristics", for more information.



\*See Page 2: "Risk / Return Characteristics", for more information.



\*\* 0% = "All-in" Cash, 100% = "Fully" Invested, and 200% = 1x Leverage. Short positions are included in the total aggregates.

# FUND OVERVIEW, OBJECTIVES & STRATEGY

The King & Victoria Fund L.P. ("LP Fund", the underlying fund) is an Ontario based investment fund. The fund uses a combination of both long and short positions to provide consistent positive absolute returns through capital gains, interest, dividends and income. The security selection process adheres to a rigorous fundamental, bottom-up approach with a primary focus on securities traded on North American markets.

The King & Victoria RSP Fund ("RSP Fund") is an Ontario mutual fund trust whose sole purpose is to hold units in the underlying fund.

## **FUND INFORMATION**

King & Victoria Fund LP Inception Date: King & Victoria RSP Fund Inception Date:

Eligible Investors:

Eligible Accounts:

Minimum Investment:

Contribution/Redemption:
Redemption Notice:

Early Redemption Fee:

King & Victoria RSP Fund:

August 1st, 2002 November 1st, 2004 Accredited Investors Only Margin/Cash, RSP,

Margin/Cash, RSP, RIF, TFSA, RESP \$1.000

Monthly 30 Days 3% if < 1 year

FundSERV Codes ECM100, ECM 200 Service Providers:

Fund Administrator: SGGG Fund Services Inc.
Prime Broker: TDS Prime Brokerage
Auditor: KPMG LLP
Legal Counsel: McMillan LLP

Asset Manager: Equilibrium Capital Management Inc.

Portfolio Managers: Lidio Mancuso, CFA
William Lazarakis CFA

When earned, distributions are reinvested annually, in December. For non-registered accounts, fund distributions are included in taxable income. Capital Gains is the predominant (>90%) source of income for tax purposes.

# FEE STRUCTURE

The management fee is 2% of net assets per annum and is accrued and paid out monthly. Performance fee is 20% of net profits above the hurdle rate (the one year Government of Canada t-bill rate on the first business day in the calendar year). The performance fee is accrued monthly, but not paid until December 31st, if applicable. The high water mark resets after two years, if applicable. Leverage is limited to 200% of the Partnership's equity.

# KING & VICTORIA FUND LP Monthly Net Returns in % (after fees and expenses) Since Fund Inception (August 1st, 2002)

| YEAR | JAN   | FEB   | MAR    | APR   | MAY   | JUŃ   | JUL   | AUG   | SEP   | OCT    | NOV   | DEC   | YTD    |
|------|-------|-------|--------|-------|-------|-------|-------|-------|-------|--------|-------|-------|--------|
| 2002 |       |       |        |       |       |       |       | 1.2%  | 1.8%  | 0.9%   | 4.3%  | 5.1%  | 14.0%  |
| 2003 | 3.7%  | 1.1%  | 6.6%   | 6.6%  | 8.4%  | 9.8%  | 1.9%  | 3.4%  | 4.7%  | 8.7%   | 6.9%  | 3.6%  | 88.4%  |
| 2004 | 13.4% | 5.4%  | 1.1%   | -1.3% | 0.1%  | 5.0%  | 2.6%  | -0.9% | 7.0%  | 3.2%   | 12.7% | 3.6%  | 64.3%  |
| 2005 | 2.4%  | 1.2%  | 0.4%   | -7.4% | 1.1%  | 0.5%  | 0.1%  | -0.8% | -2.1% | -3.4%  | -1.6% | -4.9% | -13.8% |
| 2006 | 3.4%  | 0.3%  | 2.6%   | 0.7%  | -0.5% | -4.5% | 1.0%  | 1.7%  | -0.3% | 1.3%   | 0.3%  | 3.2%  | 9.3%   |
| 2007 | 3.4%  | 0.8%  | -1.3%  | 4.7%  | 3.6%  | -2.1% | -4.5% | -3.9% | 0.2%  | 1.2%   | -0.6% | -0.2% | 0.7%   |
| 2008 | -0.5% | 0.7%  | -3.3%  | 1.2%  | 3.7%  | -7.3% | -5.7% | 7.5%  | -7.3% | -15.1% | 0.3%  | 0.1%  | -24.5% |
| 2009 | 1.8%  | 2.4%  | 4.1%   | 2.5%  | 5.9%  | 7.9%  | 6.3%  | 4.2%  | 9.8%  | 4.7%   | 10.0% | 9.7%  | 95.3%  |
| 2010 | 2.8%  | 3.7%  | 12.7%  | 5.2%  | -3.2% | 0.0%  | 3.5%  | -1.1% | 7.8%  | 4.8%   | 4.1%  | 8.3%  | 59.7%  |
| 2011 | 3.0%  | 5.3%  | 2.2%   | 0.8%  | 2.6%  | 0.5%  | -0.8% | -8.7% | -3.6% | 0.9%   | -0.6% | 1.0%  | 1.7%   |
| 2012 | 1.4%  | 2.7%  | 2.8%   | 0.4%  | -1.5% | 0.7%  | 0.7%  | 2.3%  | 0.8%  | 1.5%   | 2.6%  | 11.0% | 28.0%  |
| 2013 | 5.5%  | 2.6%  | 5.4%   | 0.9%  | 6.5%  | -0.1% | 2.7%  | 0.1%  | 2.8%  | 1.4%   | 1.3%  | 2.6%  | 36.5%  |
| 2014 | -0.5% | 1.5%  | 0.9%   | 0.4%  | 1.6%  | 2.9%  | -0.1% | 2.8%  | -3.0% | -0.8%  | -0.7% | -0.8% | 4.2%   |
| 2015 | -1.1% | 0.2%  | 0.8%   | 0.1%  | -0.1% | -0.8% | -1.5% | -2.1% | -1.8% | 1.0%   | -0.4% | -1.6% | -7.1%  |
| 2016 | -3.9% | 0.4%  | 0.5%   | 2.2%  | 1.2%  | 0.3%  | 0.9%  | 0.8%  | 0.2%  | 0.5%   | 1.1%  | 1.5%  | 5.6%   |
| 2017 | 0.7%  | 1.9%  | 0.7%   | 0.4%  | -0.8% | -1.3% | 0.7%  | 1.3%  | 0.2%  | 0.6%   | 0.0%  | 2.1%  | 6.8%   |
| 2018 | 0.5%  | -2.7% | 0.3%   | 2.5%  | 3.6%  | 0.7%  | 0.3%  | 0.5%  | 0.2%  | -2.6%  | 2.4%  | -2.8% | 2.7%   |
| 2019 | 2.7%  | 1.4%  | -0.5%  | 2.8%  | -5.0% | 2.8%  | 2.6%  | -2.7% | 2.1%  | -0.3%  | 0.5%  | 2.9%  | 9.3%   |
| 2020 | -1.0% | -5.0% | -19.4% | 5.2%  | -1.0% | 3.7%  | 2.2%  | 4.3%  | -6.2% | 1.5%   | 23.8% | 8.1%  | 11.3%  |
| 2021 | 7.1%  | 14.0% | 8.6%   | 11.3% | 4.6%  | 4.1%  | -8.9% | 1.0%  | 6.7%  | 1.1%   | 1.7%  | 10.9% | 79.5%  |
| 2022 | -1.7% |       |        |       |       |       |       |       |       |        |       |       | -1.7%  |

#### RISK / RETURN CHARACTERISTICS

MONTHLY PERFORMANCE

|                                     | K&V Fund LP (C\$) | S&P 500<br>Total Return Index (US\$) | TSX<br>Total Return Index (C\$) |
|-------------------------------------|-------------------|--------------------------------------|---------------------------------|
| Growth of \$1000 (since inception)  | \$33,646          | \$7,305                              | \$5,433                         |
|                                     |                   |                                      |                                 |
| 1 Year Return                       | 64.8%             | 23.3%                                | 25.0%                           |
| 3-Year Annualized Return            | 27.9%             | 20.7%                                | 14.1%                           |
| 5-Year Annualized Return            | 18.5%             | 16.8%                                | 9.8%                            |
| 10-Year Annualized Return           | 15.3%             | 15.4%                                | 8.6%                            |
| Annualized Return Since Inception   | 19.8%             | 10.7%                                | 9.1%                            |
| Annualized Standard Deviation       | 15.2%             | 14.5%                                | 12.9%                           |
| Risk-Adjusted Return Ratio          | 1.3               | 0.7                                  | 0.7                             |
| Risk-Adjusted Relative Performance* |                   | 1.8x                                 | 1.8x                            |

\*Risk-Adjusted Return for the King & Victoria Fund LP relative to the benchmark.

Rates of return are historical compounded total returns net of all fees and expenses. Investment in the King & Victoria Fund L.P. is not guaranteed and past performance is not necessarily indicative of future performance.

The benchmarks shown are for illustrative and information purposes only. The S&P 500 Total Return Index and TSX Total Return Index are similar to the LP Fund in that both include publicly traded North American equities of various market capitalizations across industries and reflect movements in stock prices as well as reinvestment of dividend income. However, there are differences between the LP Fund and the indices as the LP Fund can invest in a cross section of securities including common shares, preferred stock, corporate debt instruments (including bank debt), convertibles, options and other derivatives; can invest both long and short; and can take concentrated positions in single equities up to a maximum of 20% of the LP Fund's equity. Also, the indices do not include any fees or expenses whereas the LP Fund's returns are net of all fees and expenses. The source of the benchmark data is Bloomberg and calculated by Equilibrium Capital Management Inc.

#### FREQUENTLY ASKED QUESTIONS

## What is the difference between King & Victoria Fund L.P. and the King & Victoria RSP Fund?

A: The RSP Fund is a mutual fund trust whose sole purpose is to hold units in the LP Fund. Effectively, all funds end up in the LP Fund, resulting in near identical performance for each fund. The difference in performance stems from the additional expenses the RSP fund incurs on a stand alone basis.

#### Who can invest in the LP Fund and RSP Fund? How do I purchase the LP Fund and RSP Fund?

A: Only "accredited" investors can invest in the LP Fund and RSP Fund. At this time, only the RSP Fund is available to investors and can be purchased through a full service financial advisor. To purchase units, a Subscription Agreement is required, and can be obtained by emailing admin@ecmi.ca.

# What is the difference between ECM100 and ECM200?

A: ECM100 pays no trailer to the financial advisor and has a \$200,000 maximum purchase per account per month. ECM200 pays a 1% trailer to the financial advisor and has a \$100,000 maximum purchase per account per month. To the investor, both ECM100 and ECM200 have the same Net Asset Value, resulting in similiar economics regardless of which one is held.

### How do I obtain the Offering Memorandum of the LP Fund and RSP Fund?

A: The Offering Memorandums for the LP Fund and RSP Fund are available to be emailed to you directly upon request. To submit a request, please email I want to receive the King & Victoria Fund Monthly Performance emails. How do I subscribe?

A: Please submit a request to admin@ecmi.ca.